

**You Can
LEAD...
Yes You!**



www.lindahutchings.com

what do you think?



- * what is 'leadership'
- * what is 'management'
- * are they similar or different? how?



"We should manage things and lead people" (& not get the two confused!)
Ross Perot

"Management is 9-5, leadership is 24/7"
Jonas Hapuku

"Leadership is a choice not a position"
Stephen Covey

leadership myths...

- it's solely the responsibility of people with titles ie CEOs & Managers





Dame Whina Cooper
9 Dec 1895 – 26 March 1994

if you are leading and you look behind and no one is following... you are just out for a walk!

leadership myths...

- it's solely the responsibility of people with titles ie CEOs & Managers
- there's one right way to be a leader... the latest fad





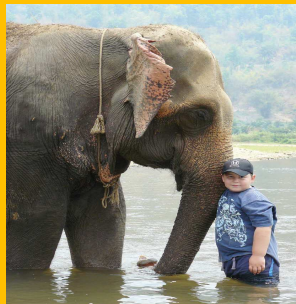
Sam Johnson & the student army

leadership myths...

- it's solely the responsibility of people with titles ie CEOs & Managers
- there's one right way to be a leader... the latest fad
- it can only be learned through formal education



Jack Chapman-Lanting



leadership myths...

- it's solely the responsibility of people with titles ie CEOs & Managers
- there's one right way to be a leader... the latest fad
- it can only be learned through formal education
- it's someone else's responsibility... not mine!



David Shephard & Travis Price
www.pinkshirtday.ca

SO...

1. decide what guides you



mark what really matters to you...

- * ... your top ten
- * then... your top five
- * then... your top three
- * then... rank them!



do you walk your talk?

SO...

1. decide what guides you (your values)
2. clarify your personal vision



5 questions...

1. do you have a considered, compelling & courageous vision for the kind of person you want to be?
2. who are your leadership role models?
3. what qualities will distinguish your performance?
4. what reputation do you want? your brand? (3 words)
5. what will your legacy be?



you can't hit a target you can't see!

5 questions...

1. do you have a considered, compelling vision for the kind of person you want to be?
2. who are your leadership role models?
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you can't hit a target you can't see!

by design or default?

The greater danger for most of us, lies not in setting our aim too high and falling short; but in setting our aim too low, and achieving our mark.

Michelangelo



SO...

1. decide what guides you (your values)
2. clarify your personal vision
3. be a (positive!) role model



you cannot not model !

so... what do you model?

- * timekeeping?
- * taking breaks?
- * humility not trying to be the smartest in the room, asking for help, admitting mistakes...
- * valuing diversity?

what are your peers learning from you?



attitude...

- * what is 'attitude'
- * where do our attitudes come from?
- * who chooses our attitudes?



attitude...

*"...the outward expression
of our inner thoughts
and beliefs"*

Oxford Dictionary



attitude...

it's just what you...

ooze!



emotions...

- * are they contagious?
- * which ones are most contagious?
- * so... what do people catch from

you?




so...

1. decide what guides you (your values)
2. clarify your personal vision
3. be a (positive!) role model
4. be an upstander not a bystander




one liners...

- * ouch!
- * that's not okay
- * you are better than that
- * let's not go there
- * 'draw of breath'
- * would you like to rephrase that?
- * ???



SO...

1. decide what guides you (your values)
2. clarify your personal vision
3. be a (positive!) role model
4. be an upstander not a bystander
5. inspire & re-inspire yourself (& others)



inspire...

what's your definition?

- * breathe life into
- * be inspirit/in tune with yourself



inspiration...

- * on a scale of 1 – 10, (1 = low, 10 = high) how inspired have you felt over the past month?
- * on a scale of 1 – 10, (1 = low, 10 = high) how inspiring have you been to be around?

so ... how do inspire & re-inspire yourself?



ideas don't work...
for people who
don't do the
work!

thank you!



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